

TEL: (630) 778-8585



FAX: (630) 778-8597

**PLATINUM CARE AMBULANCE**  
ALS/BLS/MED-VAN

*July 21, 2005*

*Brian Davidson  
Flotec Inc.  
7625 West New York St.  
Indianapolis, IN 46214*

*Dear Brian:*

*It was a pleasure working with you and your support team to design and build our cascade transfilling system. Not only is it safe and easy to use, but we have saved more money with this system than any other program we have implemented.*

*We realize in addition to financial savings we are preventing potential back injuries, as we don't have to move our "M" or "H" tanks. We added a long whip to the transfill system and back the vehicles to within 10' of the system and fill the on-boards that way.*

*We installed and implemented our cascade system in July of 2004. We are a private ambulance service that runs two ALS and two BLS ambulances, averaging 15 calls a day. We keep a running tally of what it would cost us to purchase oxygen verses filling our own. To date we have saved \$8,040.00.*

*If other EMS agencies are interested, I have enclosed several of our "order requests" that we use for tracking purposes.*

*Thank you again for your help. If you have any other questions, please feel free to contact me.*

*Sincerely,*

  
*Pat Milsted  
Operations Manager*

*Encls.*

1665 QUINCY AVE. SUITE 115 NAPERVILLE, IL 60540

**OXYGEN ORDER REQUEST**

Date: 1/31/05

TOTAL # OF 5 H TANKS REQUESTED

FROM 1/5/05 TO 1/30/05

FILLED 42 D TANKS

FILLED 2 M TANKS

LAST AMOUNT ORDERED 4 ON 1/5/05

D TANKS @ \$15.00	630 <sup>00</sup>	
M TANKS @ \$20.00	<u>40<sup>00</sup></u>	670 <sup>00</sup>
H TANKS @ \$25.00		-125.00
		<u>545<sup>00</sup></u>

CURRENT SAVINGS: \$545<sup>00</sup>

PRIOR ORDER SAVINGS: \$555<sup>00</sup>

**TOTAL SAVINGS OF CASCADE FROM 7/10/05**

\$2950<sup>00</sup>

**OXYGEN ORDER REQUEST**

Date: 4/18/05

TOTAL # OF 5 H TANKS REQUESTED

FROM 3/25/05 TO 4/18/05

FILLED 34 D TANKS

FILLED 2 M TANKS

Change 201 x 1  
LAST AMOUNT ORDERED 5 ON 1/1

D TANKS @ \$15.00	510.00	>	550.00
M TANKS @ \$20.00	40.00		- 125.00
H TANKS @ \$25.00			

CURRENT SAVINGS: \$ 425<sup>00</sup>

PRIOR ORDER SAVINGS: \$ 545<sup>00</sup>

**TOTAL SAVINGS OF CASCADE FROM 7/10/05**

\$ 5110<sup>00</sup>

**OXYGEN ORDER REQUEST**

Date: 7/13/05

TOTAL # OF 5 H TANKS REQUESTED

FROM 6/27/05 TO 7/13/05

FILLED 31 D TANKS

FILLED 4 M TANKS

LAST AMOUNT ORDERED \_\_\_\_\_ ON 1/1

D TANKS @ \$15.00	465 <sup>00</sup>	>	545 <sup>00</sup>
M TANKS @ \$20.00	80 <sup>00</sup>		125 <sup>00</sup>
H TANKS @ \$25.00	-		<u>420<sup>00</sup></u>

CURRENT SAVINGS: \$ 420<sup>00</sup>

PRIOR ORDER SAVINGS: \$ 625<sup>00</sup>

**TOTAL SAVINGS OF CASCADE FROM 7/10/05**

\$ 8,040<sup>00</sup>